



**A LEADING MANUFACTURER OF ADVANCED ALUMINUM RAILINGS**

## **Prequalification Package**

**GENERAL COMPANY INFORMATION**

**PROJECT REFERENCES**



## **GENERAL COMPANY INFORMATION**

**BUSINESS DESCRIPTION:** A custom design/manufacturer and supplier of RailingWorks™ aluminum railing systems for residential, multi-residential and commercial markets internationally.

**Company Name:** FSI Home Products Division  
Flotation Systems, Inc.

**Company Address:** 2700 Alabama Highway 69 South  
**City, State, Zip:** Cullman, Alabama 35057

**Phone Number:** (256) 287-0445  
**Fax Number:** (256) 287-9895  
**Toll Free:** 800-711-1785  
**E-mail Address:** info@commercialrailings.com  
**Web Page:** www.commercialrailings.com

**Dunn & Bradstreet Listing Re: # 620683011**

**UPS Shipping: # A3272F**

**Bonding capacity:** Exceeds \$5,000,000.00. Actual bond will be submitted upon contract and will be job specific.

### **Key Employees:**

**James H. Conn – President**

**Joseph Carpenter- Vice President Operations**  
**Ext. 212 – joey@commercialrailings.com**

**Don Garrison – Vice President Marketing**  
**Ext. 209 – don@commercialrailings.com**

**Chris R. Denney – Vice President Commercial Sales**  
**Ext. 245 – chris@commercialrailings.com**

**Aaron Lacey - Commercial Sales**  
**Ext. 218 – aaron@commercialrailings.com**

## **U.S. PROJECT REFERENCES**

- **Opus South Construction**  
220 West Garden Street  
Suite 400  
Pensacola, Florida 32502  
850-469-1372  
Contact: Patrick Norcross  
Project: The Colonnades Condominiums-Gulf Shores, AL 36542
- **BT Commercial Real Estate**  
555 12<sup>th</sup> Street  
Suite 400  
Oakland, California 94607  
510-504-0959  
Contact: Douglas Himan  
Project: Galindo Apartments- Concord, CA 94520
- **10 Construction**  
8355 W Bradley Road  
Milwaukee, Wisconsin 53223  
414-357-8800  
Contact: Dave Drew  
Project: The Point Condominiums-West Bend, WI 53095
- **Old World Construction**  
P.O. Box 477  
Troutville, VA 24175  
540-992-2223  
Contact: Whitney Painter
- **S.G. Bergeron Construction, LLC**  
1637 Rue Desiree Street  
Baton Rouge, LA 70810  
225-892-1322  
Contact: Sam Bergeron  
Project: La Maison Ridge Condominiums
- **Roofing Supply of Atlanta**  
2500 North Main Street  
Kennesaw, GA 30144  
404-597-3418  
Contact: Wes Bearden  
Project: Treasure Island- Village of Paradise

## **U.S. PROJECT REFERENCES**

- **Thyssen Krupp**  
805 Ogden Street  
Marinette, WI 54143  
715-735-4999  
Contact: James Swanson  
Project: Retaining Wall
- **KB Companies**  
1462 Carlton Parkway  
Crafton, MD 21114  
410-451-4181  
Contact: Jeff Shackelford  
Project: U.S. Naval Academy/ Annapolis Stadium
- **Elsner Properties/ Century 21**  
901 North 1<sup>st</sup> Street  
Dekalb, IL 60115  
815-739-8797  
Contact: Jim Gow  
Project: Condominium Renovations
- **Maresol Condominiums**  
105 56<sup>th</sup> Street  
Ocean City, Maryland 21842
- **Masterbuilt Construction**  
Avon, Indiana 46123  
Project: Multi-Family Residential Communities
- **JACA-TCI LTD**  
704-790-3126  
Contact: Ricardo Maldonado  
Project: Turks & Caicos Sporting Club- Turks & Caicos Islands BWI
- **Laszlo Biro**  
360-306-5899  
Contact: Laszlo Biro  
Project: Provo/ West Indies Island Project

## **U.S. PROJECT REFERENCES**

- **Performance Construction**  
P.O. Box 306538  
St. Thomas, U.S. Virgin Islands 00803  
340-690-3495  
Contact: Jeff Merritt  
Project: Westin Resort- St. Thomas, USVI
  
- **S & A Industries**  
LG Smith Boulevard 101  
Palm Beach, Aruba  
297-561-9731  
Contact: O. Michael Abney  
Project: Marriott Resort & Stellaris Casino- Aruba